



Scott Schneider

PARTNER

sschneider@sflaw.com | 415-773-7352

AREAS OF EXPERTISE

Real Estate, Leasing

Overview

Scott Schneider's practice is focused on representing commercial landlords and tenants, particularly leasing on behalf of technology companies—from start-ups to mature, publicly traded corporations—including some of the world's largest and fastest-growing ventures. Before joining Shartsis Frieze in 2018, Scott practiced real estate law in New York City for over ten years. He is licensed in both California and New York. Scott negotiated the largest office lease in San Francisco in 2019, the second largest office lease in New York City in 2020, and the largest office lease in the Silicon Valley in 2022 on behalf of the world's fastest-growing social media company. While practicing in New York City, Scott covered the Westminster Dog Show for the *Wall Street Journal* as a side hustle with his best friend from college, then the sports editor for the *Journal*, and takes great pride in his daughter Sophie now being able to name rare breeds faster than he can.

Experience

Representative transactions include advising:

On the tenant-side:

- The world's fastest-growing social media company in connection with a long-term, multi-building campus sublease – the largest office lease in Silicon Valley in 2022
- The world's fastest-growing social media company in connection with its Manhattan office lease – the second largest office lease in New York City in 2020
- A social media company in connection with its build-to-suit HQ lease in SoMa – the largest office lease in San Francisco in 2019
- A technology company in connection with its build-to-suit HQ lease in SoMa – one of the largest office leases in San Francisco in 2019
- One of the world's largest ventures in connection with a rapid, extensive North American rollout
- One of the world's largest ventures in connection with its United States headquarters lease
- One of the country's largest insurance services companies in connection with its nationwide leasing program
- A leading cell therapy manufacturer in connection with a New Jersey biotech facility lease
- A G8 government in connection with its New York City consulate lease

On the landlord-side:

- One of the Bay Area's top real estate developers in connection with the leasing of a 195,000 SF building in Sunnyvale, CA—one of the largest office leases in Silicon Valley in 2021
- A blue-chip, publicly-traded U.S. investment fund in connection with the leasing of a multi-building biotech campus in Alameda, CA

- A blue-chip, publicly-traded real estate investment fund in connection with its office and retail leasing programs at multiple prominent Class-A office buildings in San Francisco
- A blue-chip, publicly-traded real estate investment trust in connection with a long-term net lease of a 25-story, 390,000 SF midtown Manhattan office building to New York University for conversion into a hospital – a transaction nominated for the Real Estate Board of New York's 2016 Most Ingenious Deal of the Year award
- A blue-chip international real estate investment fund in connection with its office and retail leasing programs at multiple prominent Class-A office buildings in Manhattan
- A major New York City real estate owner/operator in connection with its leasing of office space at one of Manhattan's most prestigious office addresses

Education

University of Michigan, B.A., 2000

Northwestern University School of Law, J.D., 2004

Admissions

California

New York

Accolades

Rising Star, *Real Estate Weekly* – New York, 2018

Rising Star, *Super Lawyers* – New York, 2017, 2018

Rising Star, Georgetown Advanced Commercial Leasing Institute, 2015

