

## Real Estate

Our real estate practice is one of the most comprehensive and well respected in California.

Our clients benefit from our experience in complex projects and they value our expertise, our resources and, above all, our ability to provide legal services of the highest professional caliber while retaining personal relationships with each of them. Because of the unique combination of our real estate depth and experience and our emphasis on client responsiveness, our clients, who are often referred to us through other clients, seek us out from all over the world.

We assist clients with a wide range of real estate needs, including:

- [Acquisitions and Dispositions](#)
- [Corporate Facilities](#)
- [Development](#)
- [Loans, Joint Ventures, Workouts, and Enforcement Actions](#)
- [Leasing](#)
- [Real Estate Fund Formation](#)
- [Wine Industry](#)

Our real estate clients include institutional owners and managers of office, retail, hotel, winery, vineyard and mixed use projects across the country, multinational corporations, domestic and foreign banks, insurance companies, hospital systems, domestic and international investment funds, real estate investment trusts, commercial developers and Bay Area civic and educational institutions.

We provide a wide range of representation to these clients, including assisting them in acquiring, planning, structuring, constructing, joint venturing, financing, leasing and disposing of real estate assets. We also represent lenders and borrowers in the origination of secured loans and the work out and enforcement of distressed mortgage and mezzanine loans (including real property foreclosures and dispositions pursuant to the Uniform Commercial Code), as well as landlords and tenants in the restructuring of lease obligations. In addition, we represent numerous foreign companies and major technology companies in connection with their real estate and facilities matters, including the development of their corporate campuses and other facilities, including data centers and other priority real estate assets, as well as the leasing and management of sites in every part of the country.

Members of the Real Estate Group have been invited to lecture throughout the country on all aspects of real estate development and financing, including commercial real estate lending, enforcement and workouts, joint ventures and hybrid debt-equity investments, commercial leasing, purchase and sale agreements, construction and mechanic's lien law, landlord and tenant issues, bankruptcy and title insurance.

In addition, as the need arises in complex transactions, the real estate group calls upon the expertise of the firm's business lawyers, tax lawyers and intellectual property lawyers and also works closely with the firm's [Real Estate Litigation Group](#) in handling a variety of disputes involving real property.

### Representative Matters

Represented a major software company in the development of its 1.5 million square foot headquarters campus in the Bay Area and its other campus facilities throughout the country.

Represented the largest developer of life-sciences projects in the Oakland/Emeryville/Richmond area in the development and management of over 3.0 million square feet of office/laboratory/research buildings.

Represented national hotel REIT in the \$540 million sale of a trophy hotel project in Times Square.

Represented SF Jazz in the acquisition and development of its award-winning concert hall and office building in

San Francisco, the first stand-alone structure in the country built specifically for jazz.

Represented a major hospital system in the acquisition of hospitals and medical office buildings throughout the western United States totaling more than \$1 billion.

## News & Insights

### 3.29.18 / Press Releases

Shartsis Partner David Kremer Elected to American College of Real Estate Lawyers

San Francisco (March 29, 2018): Shartsis Friese LLP is pleased to announce that David H...

### 12.23.15 / Press Releases

Shartsis Friese Represents Sunstone in \$540 Million Sale of Times Square Hotel

Sunstone Hotel Investors Inc. tapped David Egdal of Shartsis Friese as seller's counsel in the...

### 12.18.15 / Media

No Vacancy

David Sloan of Sunstone Hotel Investors talks to us about his counsel for in-house design...

Melissa Anders, Modern Counsel

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