Debt Financing

From banks to borrowers, Shartsis Friese attorneys help clients with credit and loan transactions ranging from a few hundred thousand to many hundreds of millions of dollars.

We advise commercial lenders and borrowers on complex financing transactions. Our clients include public and private companies in a wide variety of industries. We have extensive experience with a wide array of sophisticated commercial financing and refinancing transactions, including:

- Syndicated credit facilities
- Asset-based and receivables-based financing
- Commercial term loans and lines of credit
- Acquisition financing
- Project financing
- Mezzanine financing
- Tax-free financing

We also represent private investment funds in negotiating subscription lines, NAV facilities and hybrid facilities.

For the firm's investment advisory clients, we frequently assist in their obtaining or providing financing. Additionally, we have advised a number of clients on buying peer to peer loans, whole and fractional, and complex facilities to provide leverage for those purchases.

We also have an extensive real estate financing practice.

RELATED ATTORNEYS

Anthony J. Caldwell, Partner

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P. Rupert Russell, Partner

Catherine Ann Zakaluk, Associate

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Representative Matters

Commercial Financing

- Negotiated $300 million syndicated, secured revolving credit facility for a U.S. public company.
- Represented a cosmetics company in negotiating a $10 million syndicated revolving credit facility secured by inventory and receivables in Canada and the U.S.
- Represented a home goods manufacturer in negotiating a $10 million revolving credit facility with a private lender secured by inventory and receivables in Canada and the U.S.
- Represented a canned foods producer in negotiating a $30 million secured revolving credit facility with a major U.S. bank.
- Represented a private lender in negotiating a $40 million revolving credit facility with a public company.

Acquisition Financing

- Represented a private equity firm in negotiating a $26 million secured credit facility with a private lender, consisting of a $23 million term loan and a $3 million revolving credit facility, to finance the acquisition of multiple businesses.
- Represented a private equity firm in negotiating a $138 million syndicated, secured credit facility, consisting of a $25 million revolving credit facility, a $105 million term loan, and an $8 million, nine-month bridge loan to refinance existing indebtedness and finance the acquisition of multiple businesses.

Private Investment Fund Facilities

- Represented various early stage and later-stage venture capital funds in negotiating subscription facilities ranging from $10 million to $100 million with various institutional lenders and commercial banks.
- Represented a private-credit fund in negotiating a $10 million NAV facility with a commercial bank.
- Represented a private credit fund in negotiating a $10 million hybrid facility with a commercial bank.

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Tax-Free Financing

- Represented private education-related institutions in negotiating construction financing ranging from $3 million to $31 million

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