

Venture Capital & Emerging Companies

Our Venture Capital practice advises emerging companies, venture funds and investors across the full spectrum of the private investment landscape, combining extensive transactional experience with the responsiveness and efficiency that growing businesses and active investors require.

With a deep understanding of the pace and complexity of venture transactions, we provide practical, business-oriented counsel that helps clients close deals efficiently and position themselves for long-term success. Our attorneys take a relationship-driven approach, investing the time to understand each client's objectives, risk profile and business philosophy so we can deliver advice that aligns with both immediate needs and strategic goals.

We structure, negotiate and execute financings that balance speed, efficiency and the protection of long-term value. Our team works across sectors and stages, offering market-informed guidance on deal terms, governance rights and regulatory considerations.

Beyond transaction execution, we serve as strategic partners to our clients. We advise emerging companies on formation, governance and fundraising strategy and assist venture funds with fund formation, portfolio management and liquidity events. Drawing on the firm's strengths in M&A, intellectual property, securities, real estate and tax, we provide seamless support from formation through exit.

Whether representing a first-time founder completing an initial seed round or a venture fund pursuing a complex cross-border investment, our goal is the same: to help clients build enduring relationships, capture

RELATED ATTORNEYS

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opportunity and achieve successful outcomes in a dynamic market environment.

Emerging Companies

We advise founders and management teams from formation through exit, providing counsel on:

- Entity selection and capitalization
- Founder equity arrangements and governance
- Seed, Series A, and later-stage financings
- Corporate governance and compliance
- Employment and equity incentive programs
- Strategic partnerships, joint ventures and commercial agreements
- Mergers, acquisitions and liquidity events

Investors and Funds

We represent venture funds, corporate investors, family offices and other private capital sources in matters including:

- Fund formation and structuring
- Investment documentation and negotiation
- Portfolio company governance and follow-on investments
- Secondary transactions and exits

Industry Focus

Our clients operate across a range of industries, including:

- Technology and software
- Life sciences and healthcare
- Fintech and financial services
- Energy and clean technology
- Consumer products and retail

We tailor our advice to the business, regulatory and market dynamics unique to each sector.

Our Approach

We offer a hands-on, partner-led model that ensures clients receive sophisticated counsel and direct attention from experienced practitioners. Our lean structure allows us to move efficiently, communicate clearly, and deliver high-quality legal work.

We take pride in being practical problem-solvers and long-term partners – committed to helping clients achieve both their immediate transactional goals and their broader business objectives.

Representative Matters

Our attorneys have advised on a wide range of venture capital and emerging company matters, including:

- Representation of an early-stage technology company in its \$25 million Series C financing led by a prominent family office.
- Representation of a corporate venture investor in multiple minority investments in construction technology ventures.
- Advising a family office on the structuring and launch of an early-stage investment vehicle focused on consumer brands.
- Representation of a venture fund in multiple secondary transactions involving early-stage technology companies.
- Multi-deal representation of an angel investor group in seed and follow-on investments in fintech and healthcare technology ventures.
- Advising an early-stage company in connection with a strategic investment by a multinational corporation and related commercial arrangements.
- Advising a venture fund on the formation of a special purpose investment vehicle and subsequent Series B investment in a materials technology company.
- Representation of a software company in connection with the negotiation of an exclusive license agreement with a major media company.