Real Estate

The Shartsis Friese Real Estate practice is one of the most comprehensive and well-respected in California, serving clients and projects nationwide and internationally.

Providing a wide range of representation, our work includes assisting clients in acquiring, entitling and permitting, planning, structuring, constructing, joint venturing, financing, leasing and disposing of real estate assets.

We also represent lenders and borrowers in the origination of secured loans and the workout and enforcement of distressed mortgage and mezzanine loans (including loan modifications, forbearance agreements, real property foreclosures, deeds-in-lieu of foreclosure, and dispositions pursuant to the Uniform Commercial Code), as well as landlords and tenants in the restructuring of lease obligations.

In addition, we represent numerous foreign companies and major technology companies in connection with their real estate and facilities matters, including the development of their corporate campus facilities, data centers, and other priority real estate assets, as well as the leasing and management of sites in every part of the country.

Clients benefit from our extensive experience in complex projects, and they value our expertise, resources and, above all, ability to provide legal services of the highest professional caliber while retaining personal relationships with each of them. Often referred to us through existing clients, clients from all over the world seek us out for our unique combination of deep real estate experience and reputation for responsiveness.

We assist clients with a wide range of real estate needs, including:

RELATED ATTORNEYS

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- Acquisitions and dispositions
- Corporate facilities
- Development
- Land use
- Loans, joint ventures, workouts and enforcement actions
- Leasing
- Real estate fund formation
- Wine industry

Our real estate representations cover a wide range of property types, including office, retail, hotel, winery, vineyard and mixed-use projects across the country. Clients include:

- Institutional owners
- Developers
- Managers
- Multinational corporations
- Domestic and foreign banks
- Insurance companies
- Hospital systems
- Domestic and international investment funds
- Real estate investment trusts (REITs)
- Commercial developers
- Civic and educational institutions

Members of the Real Estate Group have been invited to lecture throughout the country on all aspects of real estate development and financing, including commercial real estate lending, enforcement and workouts, joint ventures and hybrid debt-equity investments, commercial leasing, purchase and sale agreements, construction and mechanic's lien law, landlord and tenant issues, bankruptcy and title insurance.

In addition, as the need arises in complex transactions, the real estate group calls upon the expertise of the firm's business lawyers, tax lawyers

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and intellectual property lawyers and also works closely with the firm's Real Estate Litigation Group in handling a variety of disputes involving real property.

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