

Real Estate Development

Shartsis Friese attorneys have decades of experience representing developers on all aspects of real estate development, including office buildings, multi-family residential projects, shopping centers and industrial parks, as well as in the development of civic and educational facilities.

We assist our clients in site acquisition, ranging from straight-forward purchases to multi-year options to purchase while the developer pursues entitlements, as well as joint ventures for development with the owner of a site.

After acquisition, we assist our clients in transactions relating to raising equity for the development. These transactions include working with attorneys in our [Investment Advisory](#) department to prepare documents for private placements raising capital from multiple investors or [joint ventures](#) with a single institutional source of equity for the project.

With extensive experience representing both private developers and public entities in public-private development projects, we frequently negotiate disposition and development agreements and long-term ground leases.

Our [land use](#) attorneys assist clients in obtaining approvals for the project. We also assist our clients in negotiating [contracts with architects, engineers and contractors](#), and once the project is ready to break ground, we assist them in negotiating the [construction loan](#).

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