

Real Estate Finance

Having represented clients through multiple real estate cycles, our experienced Real Estate Finance team adeptly guides real estate investors and borrowers through the maze of financing options to protect their interests and grow their portfolios.

Mortgage & Structured Finance

We help clients unlock capital and close complex deals with confidence. Our attorneys represent borrowers and lenders — both institutional and private — nationwide across every major asset class, including hotels, shopping centers, multifamily communities, office buildings, self-storage facilities, mixed-use developments, and agricultural properties such as wineries and vineyards.

Our team delivers strategic solutions for all types of real estate financing, including:

- **Traditional Loans:** Permanent, bridge and construction financing.
- **Innovative Structures:** Shared-appreciation loans, CMBS debt, mezzanine and preferred equity, participating financing, and other structured finance transactions.
- **Leveraged Facilities:** Repurchase agreements and sophisticated credit facilities, helping clients access liquidity and optimize capital structures. Our team combines deep market knowledge with practical insight to structure complex financing arrangements that align with business objectives while mitigating risk.
- **Debt Transactions:** Acquisition, disposition and financing of

RELATED ATTORNEYS

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performing and distressed commercial real estate debt.

Distressed Assets

When markets shift, we protect client investments and preserve value. Our attorneys have extensive experience guiding lenders, borrowers and equity investors through:

- Loan workouts and restructurings
- Foreclosures, deeds-in-lieu and receiverships
- Joint venture workouts and dispute resolution

We also enforce rights for mezzanine lenders under the Uniform Commercial Code, including remedies against pledged collateral. Our goal: deliver creative, efficient solutions that safeguard your position and maximize recovery.

Experience

Real Estate Finance

- For an investment adviser, negotiated acquisitions, dispositions and financing of office and industrial projects.
- Represented DRA Advisors LLC in acquisitions, joint ventures, financing and dispositions.
- Negotiated a \$60 million loan refinance secured by an industrial property.
- Represented a leading institutional lender in connection with mortgage loan transactions totaling more than \$500 million.
- Advised a self-storage developer on construction financings totaling more than \$500 million.
- Advised a national homebuilder in obtaining construction financing with its joint venture partner for a planned 150-unit condominium development project in Northern California.
- Represented an institutional lender in connection with \$75 million loan secured by a 7-story, 242-key, flagged hotel, with integrated condominium project serviced by hotel amenities, located in Scottsdale, Arizona.

Distressed Assets, Loan Workouts and Foreclosures

- Represented an institutional lender in enforcing its remedies under the Uniform Commercial Code in connection with defaulted mezzanine loans totaling more than \$200 million
- Advised an institutional lender in a workout and enforcement of a defaulted loan in the amount of \$214 million secured by multiple ground leases, including a deed-in-lieu of foreclosure.