SHARTSIS FRIESE

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Craig B. Etlin

PARTNER

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In an era of increasing specialization in the legal industry, Craig Etlin is an old-school practitioner who serves as a counselor to his clients on virtually all legal aspects of their real estate transactions.

With four decades of transactional experience, Craig provides clients with practical advice on a wide range of matters, including acquisitions, sales, financing, negotiation of complex joint venture agreements, commercial and residential development projects, and large portfolio transactions.

Craig also counsels clients on workouts of troubled projects, including foreclosures, restructuring of debt, restructuring of equity and the resolution of partnership and construction disputes. Craig's clients include domestic and foreign institutional investors and real estate developers.

Activities

- Urban Land Institute
- Lambda Alpha International, Land Economics Society

AREAS OF EXPERTISE

Real Estate

Joint Ventures & Equity Investments

Real Estate Acquisitions & Dispositions

Real Estate Development

Real Estate Finance

EDUCATION

University of California, Berkeley, School of Law; J.D., 1985

University of California, Los Angeles; B.A., 1982

BAR ADMISSIONS

California

ACCOLADES

2026 Legal 500 US City Elite – San Francisco, Real Estate, Level 2

Recognized in *The Best Lawyers in America*® for work in Real Estate Law, 2007-2025

Selected for inclusion in *Northern California Super Lawyers*, 2006-2021, 2023-2026

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