SHARTSIS FRIESE

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Peter Aitelli

PARTNER

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Peter Aitelli is a nationally recognized real estate lawyer who represents institutional clients in domestic and international transactions involving all asset classes.

Peter Aitelli represents domestic and foreign clients in a wide range of commercial real estate equity and debt transactions, including acquisitions and sales; financing (including permanent, construction and participating mortgage loans, as well as other forms of "hybrid" debt); and leasing. His work includes structuring and formation of joint ventures and other investment vehicles for the development, ownership and operation of all major property types, including as office buildings, shopping centers, multifamily projects and hotels.

In addition, Peter represents institutional lenders in loan workouts, judicial and nonjudicial foreclosures, receiverships and REO dispositions. His clients include pension funds and their advisors, banks and other financial institutions, private equity firms and other investors in connection with their real estate investments.

Activities

- American College of Real Estate Lawyers (ACREL)
  - Former President

AREAS OF EXPERTISE

Real Estate

Commercial Leasing

Property Management

Joint Ventures & Equity Investments

Real Estate Acquisitions & Dispositions

Real Estate Development

Real Estate Finance

EDUCATION

University of California, Berkeley, School of Law; J.D., 1985

University of California, Los Angeles; B.A., *magna cum laude*, 1982

BAR ADMISSIONS

California

ACCOLADES

2026 Legal 500 US City Elite – San Francisco, Real Estate, Level 1

Recognized by *Chambers USA: Guide to Leading Business Lawyers* in the area of real estate, 2025

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- California State Bar Real Property Law Section
  - Former Chair,
- California State Bar
  - Chair, 2011 annual Real Property Law Retreat
- American Law Institute (ALI-CLE)
  - Real Estate Law Advisory Panel, 2014 – present
- College Preparatory School, Oakland, California
  - Board of Trustees, 2010-2016
  - Vice Chair of Board and Member of Board Executive Committee, 2013-2016
  - Chair, Governance Committee, 2012-2015
  - Chair, Buildings & Grounds Committee, 2011-2012

Listed in *Lawdragon 500 Leading Global Real Estate Lawyers* (from Inaugural Edition to 2025)

Recognized as one of the "Global Elite Thought Leaders in North America" by *Who's Who Legal: Real Estate* (one of only 12 real estate lawyers nationwide), 2025

Recognized by *The Legal 500 United States* in the area of real estate

Listed in *Best Lawyers in America* for Real Estate Law, 2007 – present

Selected for inclusion in *Northern California Super Lawyers'* Top 100 Lawyers, 2015-2017

Recognized by *Northern California Super Lawyers* in the area of real estate, 2004 – present

Named, leading real estate lawyer in Practical Law Company's *PLC Which lawyer? Yearbook* and *PLC's Cross Border Corporate Real Estate Handbook*





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